Curriculum Vitae

Head of Projects

Till Schröer

Certified Clinical Research Coordinator
Registered Nurse

Addresse	Pluggenheide 12 48159 Münster Germany (GER)
Geburtsdatum	01/01/1965 in Duesseldorf/GER
Familienstand	married, 1 child
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Email	application@tillschroer.de
Web	www.ctpe-ts.de
Vaccination COVID-19	05/10/21 Vaxzevria® (Astra Zeneca) 07/05/21 Comirnaty® (BionTech) 01/11/21 Spikevax® (Moderna)

Summary of Qualifications

- Highly skilled expert working **+29 years** in world leading Site Management Organizations and **global acting Contract Research Organizations** in Germany, UK and the US. Involved building up **new Phase I clinics** in the UK and China.
- Results-oriented **manager** with progressive leadership and operations expertise within **the medical device industry, oversight of DiGA trials.** Participation in the successful listing in the **DiGA directory of Kalmeda, KaiaHealth and Vantis**.
- 12 years working in metabolic disease research, **specifically in Diabetes Mellitus Typ 1 and Typ II**, Obesity and MASH (MAFLD) in Germany and the USA **in the world leading research units**.
- Fundamental know how in **clinical operations** and **project management**, working knowledge in **patient recruitment**, development of the patient recruitment platform ***"Future for patients"***, above average **willingness of commitment**, excellent **process management qualities**, **responsibility** for multi-cultural teams.
- Highly performing, professional with expertise within **international site management organizations (SMOs) and clinical research organizations (CROs)** on a global level.

- Successful record of **strategically and operatively** developing/structuring complex content and processes equally effective at **restructuring** and optimizing **business processes** and **strategy;** initiating strong **business alliances** and establishing new **organization structures**
- **Profitably** used as **Integration Lead** by different international investors (Adcuram, Medios AG, RQM+/Linden Capital) **to lead, steer and accompany** the takeover and integration process of a **M&A transaction** of a CRO until closing
- **Hands-on** and **detail-oriented achiever** with capacity to **embrace change** and quickly adapt to new situations, balances **technical** & **business** expertise to handle and deliver multiple, critical projects

Professional Career

09/2022 - 04/2024 **RQM+ Germany GmbH.,** Ahlen/GER | www.rqmplus.com

RQM+ is a global MedTech service provider focused on accelerating compliance and market success.

Through unparalleled expertise and industry knowledge, RQM+ delivers specialized solutions and expedites the journey along the full product lifecycle for Med Device and IVD companies, from concept to commercialization to post-market.

Vice President Operations

· Develops and oversees the leadership team across the functional disciplines of the organization
· Drives operational delivery and excellence within multifunctional operations
· Has ownership and accountability for decisions impacting operational and financial CRO division performance
· Serves as main point of escalation for clients and issue resolution. Supports strategic objectives to create a competitive advantage in prioritized market segments

Responsibility: Providing enterprise-wide strategic, operational, and functional leadership during a pivotal stage of European growth. Demonstrating strategic planning experience and strong profit & loss management.

Accounts: Pharmaceutical & biotech firms, Contract Research Organizations (CROs), third party vendors and clinical research sites.

Accomplishments: Full scope CRO services for single and multi-site clinical trials to support medical device clinical research programs globally.

01/2021 - 09/2022 **ProSciento Inc.,** Muenster/GER - San Diego/USA | www.prosciento.com

Building on 17 years of experience and more than 305 metabolic clinical projects, ProSciento provides highly customized clinical research services for multinational, early development clinical trial programs. Our scalable R&D service model incorporates therapeutic expertise, advanced methodologies, patient access strategies, and global operations developed to give our clients an advantage in today's rapidly evolving landscape of metabolic drug and device development.

Director Clinical Strategies and Logistics Europe

· Develops and oversees the leadership team across the functional disciplines of the organization
· Drives operational delivery and excellence within multifunctional operations
· Creates and executes strategic operating plans for Europe
· Provides thought leadership and input to country specific business units, infrastructure development, talent management, and commercial management
· Leads and provides oversight to ProSciento's CRO operations team in Europe
· Has ownership and accountability for decisions impacting operational and financial CRO division performance of ProSciento Europe

- Serves as main point of escalation for clients and issue resolution. Supports strategic objectives to create a competitive advantage in prioritized market segments

Responsibility: Providing enterprise-wide strategic, operational, and functional leadership of Europe during a pivotal stage of global growth. Demonstrating strategic planning experience and strong profit & loss management. Strong organizational agility, drive for results, cultural awareness and expertise in networking and building effective global relationships internally and externally.

Accounts: Pharmaceutical & biotech firms, Contract Research Organizations (CROs), third party vendors and clinical research sites.

Accomplishments: Full scope CRO services for single and multi-site clinical trials to support metabolic clinical research programs globally. State-of-the-Art facility optimized for metabolic drug and device studies.

06/2020 - 12/2020

Medios AG., Berlin/GER | www.medios.ag

Medios AG is part of the Medios Group, one of the leading competence partners and solution providers for Specialty Pharma pharmaceuticals in Europe. Medios covers the most important components of the Supply chain in the specialty Pharma sector. These are medicines for patients with rare or chronic diseases such as cancer, HIV and hepatitis and their often-individualized therapy.

Project Management Officer (PMO) and Integration Lead (M&A)

- Organization and further development of the PMO (Project Management Office)
- Preparation and implementation of project selection and prioritization procedures. Implementation analysis of utility value, definition of project management framework conditions.
- Preparation of decision templates for the Board.
- Monitoring of project progress and implementation of control measures. Ensuring the quality of projects through plausibility checks and regular audits the status of the project plan.
- Planning and execution of meetings, project steering committees, coordination meetings, planning sessions, workshops and project reporting.
- Advising the project initiators on possible effects in the company.

Responsibility: Providing enterprise-wide strategic, operational, and functional leadership of the Project Management Office during a pivotal stage of international growth.

Accounts: Board of Directors, internal project groups, M&A Medios AG (Kölsche Blister)

Accomplishments: Planning, development and organization for the market entry into the new business field, Clinical Studies". Development of strategy and logistics for positioning in the international Compare.

Main responsibility for planning the vaccination strategy with a corona vaccine in all senior facilities in the greater Berlin area and Brandenburg.

Integration Lead as part of the takeover of the Cologne-based blister center. Responsible for the operational integration into the Medios AG Group.

03/2018 - 05/2020

Synexus GmbH, Leipzig/GER | www.synexus.com

The biggest world class Site Network Organization with global expertise | a world-class network that delivers unparalleled capability, data-driven site selection and proven patient recruitment, engagement and retention I Part of global Accelerated Enrollment Solutions (AES) a PPD brand

Head of Clinical Research Sites Germany

- Instrumental in supporting the growth of the business through identifying best in class system and process requirements to sustain and improve delivery
- Ensuring that there is a compliant, consistent working environment through robust implementation and oversight of standard operating procedures and work instructions

- Work in collaboration with regional teams to look for opportunities of site growth through M&A and organic growth in the country
- Ensure the correct structure and roles are in place within sites to deliver business requirements, according to global alignment guidelines
- Support the growth of the business through identifying best in class, practice, system and process requirements and underpinning the infrastructure for delivery
- Monitor site operational team progress against individual targets at planned intervals and give constructive feedback

Responsibility: 5 direct reports, responsible for 4 sites with around 100 staff members incl. Clinical Investigators, Site Management, Data Coordination, Compliance Management.

Accounts: Pharmaceutical & biotech firms, Contract Research Organizations (CROs), third party vendors.

Accomplishments: Be the driver of high-performance operations within the business | Be the driver of regulatory compliance, operational growth and delivery of services across the region | Part of the Regional Executive Management to strategize, plan and manage the business.

07/2015 - 02/2018

ProInnovera GmbH, Münster/GER | www.proinnovera.com
Independent CRO full-service provider from early clinical drug development to large multinational, multicenter Phase III trials | focus on Dermatology and Inflammation | subsidiaries in Germany and the USA | >120 employees

Head of International Operations

- Together with management, define goals, articulate priorities and set standards, to identify opportunities for implementing company strategy and goals
- Develop and maintain strong working relationships with internal and external stakeholders including customers, management and internal project teams
- Prepare, negotiate and close legal contracts and deals with third parties with potential to guarantee achievement of operational performance standards
- Directing and coordinating all site operations activities in areas that include complete CRO operations in large international Phase II and III trials
- Leading the international operations group, building teamwork and harmonization processes on a global level
- Implementation of a Vendor Management department and development of a new department specializing in patient recruitment and feasibility ***(www.futureforpatients.com)***

Responsibility: 4 direct reports, cross-departmental matrix structure consisting of Project Management, Clinical Monitoring, Regulatory Affairs and Medical Writing.

Accounts: Pharmaceutical & biotech firms, Contract Research Organizations (CROs), third party vendors.

Accomplishments: Developing a more efficient organizational structure and core group for clinical operations | provided oversight and strategic direction for major trials in the EU and USA | play a key leadership role in ensuring collaboration between teams based in Germany, the USA and across Europe.

09/2013 - 12/2014

MAC Clinical Research Ltd., Duesseldorf/GER | www.macplc.com
German subsidiary of MAC Clinical Research PLC (UK) founded in 2002 | performs patient recruitment and clinical research (Phase I-IV) with focus on Neuroscience and Pain

Director of Operations

- Responsible for the establishment of the SMO/CRO start-up unit in Germany including resource and effort allocation /coordination e.g. procurement, logistics and technical services

- Together with management, define goals, articulate priorities and set standards, to identify opportunities for implementing company strategy and goals
- Develop and maintain strong working relationships with internal and external stakeholders including customers, management and internal project teams
- Devise recruitment strategies: screening, interviewing and hiring candidates for professional, and technical and clerical openings
- Prepare, negotiate and close legal contracts and deals with third parties with potential to guarantee achievement of operational performance standards

Responsibility: 15 inter-departmental reports incl. Clinic, Monitoring, QA and Project Management

Accounts: Pharmaceutical & biotech firms, Contract Research Organizations (CROs)

Accomplishments: Successfully set up the German Unit | established a Phase I "State of the Art" Unit, a "Clamp site" for manual Clamps (UK) | coordinate actions and projects with office and home-based staff | play a key leadership role in ensuring collaboration between teams based in Germany and in the HQ (UK)

09/2010 - 08/2013 **NUVISAN Pharma Services GmbH,** Neuss/GER | www.nuvisan.com

Investor-managed contract research organization specializing in early drug discovery and bioanalytical laboratory work| Subsidiaries in Germany, Russia & Serbia | own research clinic in Neuss (Focus GmbH) | >80 employees

01/2013 - 06/2015: ***Chief Operating Officer***

04/2011 - 02/ 2013: ***Deputy Unit Head***

09/2010 - 03/2011: ***Director Clinical Operations***

04/2009 - 08/2010 **MLM Medical Labs**, Mönchengladbach/GER | www.mlm-labs.com

Special and central laboratory for clinical trials. Supervision of phase I-IV clinical trials in accordance with the GCP and GCLP guidelines of the EMA and FDA. | >75 employees

International Clinical Study Director

03/1999 - 03/2009 **Profil Institute for Metabolic Diseases GmbH,** Neuss/GER | www.profil.com
ProSciento Inc., San Diego/USA | www.prosciento.com

Leading global contract research organization specializing in diabetes and obesity | Planning, execution and evaluation of phase I and II clinical trials on behalf of the international pharmaceutical industry | Own research clinic | >350 employees

10/2004 - 03/2009: ProSciento Inc., San Diego/USA
Director Clinical Operations *(*01*/2007 - 03/2009)*
International Senior Clinical Project Manager *(10/2004 - 12/2006)*

11/2002 - 09/2004: Profil Institut für Stoffwechselerkrankung GmbH, Neuss/GER
Project Coordinator Clinic *(*08/2003 - 09/2004)
Quality Control Supervisor/In-house Monitor *(*08/2002 - 07/2003)

03/2001 - 07/2002: Profil Outpatient Trials GmbH, Neuss/GER
Head of Clinical Trial Management

03/1999 - 12/2000: Profil Institut für Stoffwechselerkrankung GmbH, Neuss/GER
Clinical Trial Manager

04/1996 - 02/1999 **Chrysalis Clinical Pharmacology Services GmbH**, Düsseldorf/GER*, Study Coordinator*

04/1992 - 03/1996 **Protestant Hospital**, Düsseldorf /GER, *Ward Manager Internal Emergency Department*

Till Schröer
CCRC, RN

Academic Education

03/2005 - 03/2006 **Certified Clinical Research Coordinator,**
ACRP European Test Center, Barcelona/Spain
Association of Clinical Research Professionals, University of San Diego/USA
Re-certified 2008, 2010, 2012, 2014; 2016; 2018 European Certification CCRC (2006)

04/1989 - 03/1992 Education as a **registered Nurse**, protestant hospital, Düsseldorf/GER

06/1986 **High School diploma A-level**, Lessing Gymnasium, Düsseldorf/GER

Training & Certificates

Management Different training courses with focus on concept planning and business strategies e.g.:
- Project Management Training (320 hours), PICR Inc., San Diego/USA
- Process optimization, German Medicines Act and guidelines
- Cost calculations, Time management, Negotiation strategies
- Change-Management, Team Aktivierung Breslau/POL, F4G Management Manchester/UK

HR Diverse seminars and relevant day-to-day work experience, e.g.:
- SL II Management Training
- HR Management, German Society for Human Resource Management, Frankfurt/GER
- Preventing Unlawful Harassment & Discrimination, PICR Inc., San Diego/USA
- **Competence development:** conversation and communication
- **Performance Management & Appraisals:** Target agreement, performance and development reviews

Technical Participate in a variety of internal/external training in **clinical research/methodology**, such as:
- GCP for Investigators Margin - Quality Management Healthcare Solutions GmbH
- GCP in Clinical Research, PIRC Inc., San Diego/USA
- GLP Training for Central Laboratories, Kaluza Quality, Mönchengladbach/GER
- Clinical Data and Project Management, Monitoring Clinical Trials Kendle College, Munich/GER
- Präanalytic, MVZ Dr. Stein & Sarstedt

Knowledge & Skills

Languages
German: native speaker
English: business fluent

IT
Application software: Microsoft 365 Suite (Word, Excel, Power Point, Outlook, Teams),
Operating systems: Microsoft Windows
Technical Applications: Project management tool / Microsoft, Lotus Notes MolisGUI / Sysmex Laboratory database system, MediData CTMS, BSI CTMS, CTMS Veeva Vault, Synergy, Cognos, SecuTrial EDC, IBM EDC, IQVIA eTMF OpenAir (Oracle), Netsuite (Finance), Sage (HR), SalesForce

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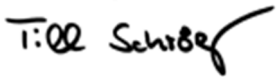
CCRC, RN

Memberships & Interests

Memberships	Association of Clinical Research Professionals (ACRP) www.acrpnet.org (since 2006)
Interests in	Family and Friends, Sport

Münster, 01st February 2025



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